RILEY'S WAY FOUNDATION, INC.

FINANCIAL STATEMENTS MODIFIED CASH BASIS

YEAR ENDED DECEMBER 31, 2019

RILEY'S WAY FOUNDATION, INC. FOR THE YEAR ENDED DECEMBER 31, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Riley's Way Foundation, Inc.

We have audited the accompanying financial statements of Riley's Way Foundation, Inc., which comprise the statement of assets, liabilities and net assets - modified cash basis as of December 31, 2019, and the related statements of revenues and expenses - modified cash basis and functional expenses - modified cash basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of Riley's Way Foundation, Inc. as of December 31, 2019, and its revenues and expenses and functional expenses for the year then ended, in accordance with the basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

OUNTANTS CERTIFIED PUBLIC AC

Melville, New York November 10, 2020

RILEY'S WAY FOUNDATION, INC. STATEMENT OF ASSETS, LIABILITIES AND NET ASSETS MODIFIED CASH BASIS DECEMBER 31, 2019

ASSETS

| Cash and cash equivalents Investments | \$ 224,345 2,992,932 |
|--|----------------------------|
| TOTAL ASSETS | \$ 3,217,277 |
| LIABILITIES AND NET ASSETS | |
| Liabilities | \$ - |
| Commitments and contingencies (Note 5) | |
| Net assets without donor restrictions | 3,217,277 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 3,217,277 |

See accompanying notes to financial statements.

RILEY'S WAY FOUNDATION, INC. STATEMENT OF REVENUES AND EXPENSES MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2019

| Support and revenue: Contributions | | \$ 409,875 |
|---|--------------------------|------------------------|
| Revenue from special events: Special events income Less: direct costs | \$ 450,831 129,526 | |
| Net revenue from special events | | 321,305 |
| Total support and revenue | | 731,180 |
| Functional expenses: Program services Supporting services | | 412,474 224,881 |
| Total functional expenses | | <u>637,355</u> |
| Other income: Dividend income Interest income | | 74,254 5,816 |
| Total other income | | 80,070 |
| Increase in net assets without donor restrictions | | 173,895 |
| Net assets without donor restrictions - beginning | | <u>3,043,382</u> |
| NET ASSETS WITHOUT DONOR RESTRICTIONS - ENDING | | \$ <u>3,217,277</u> |

See accompanying notes to financial statements.

RILEY'S WAY FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES MODIFIED CASH BASIS FOR THE YEAR ENDED DECEMBER 31, 2019

| | | Supporting Services | | | | _ | | | | |
|--|-------------------------|---------------------|-------------------------|----|-------------|----|---------------------------------|----|-------------------------------|-------------------|
| | Program Services | | anagement 1d General | I | Jundraising | : | Total Supporting Services | | Special Event Direct Costs | Total |
| Consulting fees | \$ 105,288 | \$ | 26,322 | \$ | - | \$ | 26,322 | \$ | - | \$ 131,610 |
| Direct program expenditures | 39,201 | | - | | - | | - | | - | 39,201 |
| Employee health insurance | - | | 8,699 | | - | | 8,699 | | - | 8,699 |
| Employee wages | 175,300 | | 35,060 | | 23,373 | | 58,433 | | - | 233,733 |
| Event production | - | | - | | - | | - | | 20,641 | 20,641 |
| Insurance | - | | 2,978 | | - | | 2,978 | | 12,960 | 15,938 |
| Office expenses | - | | 57,053 | | - | | 57,053 | | - | 57,053 |
| Payroll service | - | | 4,759 | | - | | 4,759 | | - | 4,759 |
| Payroll taxes | 14,040 | | 2,808 | | 1,872 | | 4,680 | | - | 18,720 |
| Program related costs | 78,645 | | - | | - | | - | | - | 78,645 |
| Rent | - | | 7,607 | | - | | 7,607 | | - | 7,607 |
| Site fees | - | | - | | - | | - | | 95,925 | 95,925 |
| Web design and branding | - | | 54,350 | | - | _ | <u>54,350</u> | | | <u>54,350</u> |
| | 412,474 | | 199,636 | | 25,245 | | 224,881 | | 129,526 | 766,881 |
| Special event direct costs | - | | - | | - | | - | | (129,526) | (129,526) |
| TOTAL EXPENSES REPORTED BY FUNCTION | \$ 412,474 | \$ | 199,636 | \$ | 25,245 | \$ | 224,881 | \$ | <u> </u> | \$ 637,355 |

See accompanying notes to financial statements.

NOTE 1. <u>CHARITABLE PURPOSE AND SUMMARY OF SIGNIFICANT</u> <u>ACCOUNTING POLICIES</u>

Charitable purpose

The Riley's Way Foundation, Inc. (the "Foundation") was established on August 19, 2014. The Foundation is a non-profit organization in New York City building kind leaders for a better tomorrow. The Foundation works with educators and youth to empower empathy and kindness in teens, and provide them with the infrastructure and support to become change-makers and create lasting connections in their communities.

Basis of accounting

The accompanying financial statements have been prepared on the modified cash basis of accounting ("modified cash basis") which is a basis of accounting other than accounting principles generally accepted in the United States of America ("U.S. GAAP"). Accordingly, revenue is recorded when received rather than when earned and expenses are recorded when paid rather than when the obligation is incurred. Additionally, under U.S. GAAP, investments would be reflected at fair value on the statements of assets, liabilities and net assets. Under the modified cash basis, fair value adjustments are not permitted.

Modifications to the cash basis of accounting include reflecting the cost of investments purchased on the statements of assets, liabilities and net assets rather than reflecting them as costs and expenses when purchased.

Revenue recognition

The Foundation adopted Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made* ("ASU 2018-08"), which provides guidance for determining whether a transaction should be accounted for as a contribution or an exchange transaction, and whether a contribution is conditional or unconditional.

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from donor restrictions.

Contributions of cash and other assets are presented as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

NOTE 1.CHARITABLE PURPOSE AND SUMMARY OF SIGNIFICANT
ACCOUNTING POLICIES (CONTINUED)

Revenue recognition (continued)

Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as contributions without donor restrictions. Special events revenue is recorded when earned, which is when an event is held.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give, that is, those with a measurable performance or other barrier, are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met.

Net assets

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. There were no net assets with donor restrictions at December 31, 2019.

Cash and cash equivalents

The Foundation classifies highly liquid investments purchased with original maturity dates of three months or less as cash equivalents.

Investments

Investments are reported at cost, if purchased. Donated securities are reported at fair values as determined on the dates of donation. There were no donated securities during the year ended December 31, 2019.

Concentration risk

The Foundation maintains cash and cash equivalents with financial institutions in accounts that at times may be in excess of federally insured amounts. The Foundation has not experienced any losses in these accounts and feels that it is not subject to any significant risk with regard to cash and cash equivalents.

The Foundation's investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could be material.

Use of estimates

The preparation of financial statements, in conformity with the modified cash basis of accounting, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 1.CHARITABLE PURPOSE AND SUMMARY OF SIGNIFICANT
ACCOUNTING POLICIES (CONTINUED)

Contributed services

A substantial number of volunteers have donated significant amounts of their time in the Foundation's program services, administration and fundraising. No amounts have been reflected in the accompanying financial statements for these donations, since these services do not meet the criteria for recognition.

Functional allocation of expenses

The costs of providing the various program and supporting services activities have been summarized on a functional basis in the accompanying statement of functional expenses. The statement of functional expenses presents the natural classification of expenses by function. Accordingly, certain costs have been allocated among the program and supporting services in reasonable amounts and ratios determined by management.

The expenses that are allocated include the following:

| Expense | Method of Allocation |
|-----------------|----------------------|
| Consulting fees | Directly charged |
| Employee wages | Time and effort |
| Payroll taxes | Time and effort |

Income taxes

The Foundation qualifies as a charitable foundation as defined by Internal Revenue Code Section 501(c)(3) and applicable New York State tax laws. Accordingly, the Foundation is exempt from federal and state income taxes.

The Foundation recognizes and measures its unrecognized tax benefits by assessing the likelihood based upon their technical merit, that tax positions will be sustained upon examination, based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available or when an event occurs that requires a change.

The Foundation files tax returns in the U.S. federal jurisdiction and in the state of New York. The Foundation is subject to U.S. or New York State tax examinations by taxing authorities for all periods that were filed.

NOTE 1.CHARITABLE PURPOSE AND SUMMARY OF SIGNIFICANT
ACCOUNTING POLICIES (CONTINUED)

Recently adopted accounting pronouncement

Contributions

In June 2018, FASB issued ASU No. 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*, which provides guidance for determining whether a transaction should be accounted for as a contribution or an exchange transaction, and whether a contribution is conditional or unconditional. This ASU is effective for years beginning after December 15, 2018. The Foundation adopted ASU 2018-08 effective January 1, 2019, using the modified prospective method. Under the modified prospective method, the amendments are applied to agreements that are either not completed as of the effective date or entered into after the effective date. The Foundation has determined that the application of the amendments of ASU 2018-08 did not have a material impact on the Foundation's financial statements and related disclosures.

Subsequent events

In accordance with FASB Accounting Standards Codification 855, *Subsequent Events*, the Foundation has evaluated subsequent events through November 10, 2020, the date on which these financial statements were available to be issued. There were no additional material subsequent events that required recognition or additional disclosure in these financial statements, except as already disclosed in these financial statements within Note 5 and as follows:

During the 2020 calendar year, the World Health Organization has declared the novel coronavirus ("COVID-19") to constitute a "Public Health Emergency of International Concern." Disruptions to the Foundation's operations could occur as a result from quarantines of employees and contributors in areas effected by the outbreak. As a result of the pandemic's impacts on global and domestic markets, the Foundation converted its equity investments to cash and cash equivalents in 2020. Given the uncertainty of the situation, the Foundation is unable at this time to accurately predict the pandemic's future impact on the Foundation's programs, results of operations, financial condition, or liquidity.

NOTE 2. <u>INVESTMENTS</u>

The Foundation's investments which are carried at cost consisted of the following as of December 31, 2019:

| Description | Fair Value | Cost | Unrealized Gains | | |
|-----------------------------|-----------------|-----------------|---------------------|---------|--|
| Fixed income funds | \$ 845,851 | \$ 827,103 | \$ | 18,748 | |
| Exchange traded funds: | | | | | |
| Foreign index funds | 598,662 | 568,296 | | 30,366 | |
| Russell 1000 growth fund | 328,091 | 224,173 | | 103,918 | |
| Russell 1000 value fund | 349,252 | 296,576 | | 52,676 | |
| S&P 100 fund | 54,178 | 39,289 | | 14,889 | |
| S&P 500 fund | 971,695 | 741,507 | | 230,188 | |
| S&P mid-cap fund | 129,667 | 108,637 | | 21,030 | |
| S&P small-cap fund | 129,464 | 108,314 | | 21,150 | |
| Others | 95,709 | 79,037 | | 16,672 | |
| Total exchange traded funds | 2,656,718 | 2,165,829 | | 490,889 | |
| Total investments | \$ 3,502,569 | \$ 2,992,932 | \$ | 509,637 | |

Fair value of the investments reflect the closing prices of the investments as of December 31, 2019, as quoted in an active market that the Foundation has the ability to access.

NOTE 3. <u>LIQUIDITY AND AVAILABILITY</u>

The Foundation considers contributions without donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include management and general expenses and fundraising expenses expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

(a) Operating within a prudent range of financial soundness and stability,

(b) Maintaining adequate liquid assets, and

(c) Maintaining sufficient reserves to provide reasonable assurance that long-term commitments that support mission fulfillment will be met, which ensures the sustainability of the Foundation.

The following represents the Foundation's financial assets as of December 31, 2019:

| Financial assets at year end: | |
|---|-----------------|
| Cash and cash equivalents | \$ 224,345 |
| Investments | 2,992,932 |
| Total financial assets available to meet cash needs for general | |
| expenditures within one year | \$ 3,217,277 |

NOTE 3. LIQUIDITY AND AVAILABILITY (CONTINUED)

As part of the Foundation's liquidity management, it has a goal to structure its general expenditures and other obligations based on the availability of its financial assets.

NOTE 4. <u>RELATED-PARTY TRANSACTIONS</u>

An officer and two directors of the Foundation made contributions without donor restrictions totaling \$365,551 throughout the year ended December 31, 2019.

NOTE 5. COMMITMENTS AND CONTINGENCIES

Lease agreements

The Foundation conducts its operations from a facility that is leased under an operating lease expiring on December 31, 2020. Future minimum lease payments for the remaining life of the lease through December 31, 2020, total \$19,200. Rent expense for the year ended December 31, 2019, totaled \$7,607.

Investments in limited partnerships

During 2020, the Foundation committed to purchasing investments in three limited partnerships in the aggregate amount of \$875,000.